

# LITTLEJOHN & CO.

## Firm Overview

- Since 1996, Littlejohn & Co. has focused on the fundamental opportunities and challenges faced by companies in the middle market
- As an investor in private equity and special situations, we have deep experience and a long history of investing in a broad range of businesses
- We have successfully partnered with business leaders and stakeholders to make good companies better, to carve-out operating divisions of large corporations, and to turnaround companies facing operating and financial challenges
- With over \$4.5 billion under management, our firm is designed to create long-term value for our investors and build sustainable success for our portfolio companies through a disciplined approach to engineering change

## Investment Criteria

- Revenues approximately \$100 million to \$1 billion; EBITDA \$20 to \$80 million
- Equity check of \$50 to \$200 million, with lower thresholds for non-control opportunities

## Flexible Mandate

We make control and non-control investments across the capital structure, including debt, equity, or structured capital solutions. We have extensive experience investing in the following types of transactions:

- Control Investments
- Recapitalizations
- Complex Corporate Carve-outs
- Operational Turnarounds
- Special Situations
- Structured Capital Solutions
- Performing Credit
- Restructurings, Including Bankruptcy

## Industries of Interest

The industries we invest in range from strong, stable sectors to markets that are temporarily out of favor. While we frequently evaluate and invest in a wide range of industries, we have significant experience in the following sectors:

- General Industrial
- Transportation / Logistics
- Distribution
- Aerospace & Defense
- Food Manufacturing
- Building Products
- Capital Equipment
- Automotive
- Environmental Services
- Business Services
- Electronics / Electrical
- Energy / Oilfield Services
- Packaging
- Chemicals
- Consumer Products
- Health Care
- Technology Services

## Contact Us

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- alphabroder is the leading distributor of imprintable sportswear and accessories in the US. The Company sources undecorated T-shirts and imprintable sportswear and distributes them to apparel screen printers who decorate them for a wide variety of purposes. Actively looking for add-on's.



- CoActive's C&K Components division is a leading global designer, manufacturer and marketer of electromechanical switches as well as high reliability and smart card connectors. The company serves a broad array of end markets including industrial, server, telecom, automotive, consumer, aerospace, medical, and other end markets, both directly and through distribution.



- Contech designs, manufactures and distributes specialty engineered products for stormwater, engineered bridge, soil stabilization, drainage and sanitation systems. Primary end markets include US infrastructure, commercial and residential construction markets. Actively looking for add-on's.



- Cosmetic Essence is a leading provider of supply chain management services to the personal care products industry. Product capabilities include the production of fragrances, crèmes and lotions, color cosmetics and other household goods. The Company's primary customers include leading personal care companies.



- GSE Environmental is the leading global manufacturer of geomembranes, geosynthetic clay liners, geotextiles and related products for landfill, mining, general water containment, oil and gas, coal ash, and other applications. Actively looking for add-on's.



- Hostway Corporation provides a broad suite of hosted IT solutions to business customers across a wide range of end markets. Services include managed cloud, dedicated and hybrid infrastructure hosting, web and application hosting and co-location. Hostway also private labels a full suite of hosted products and services for leading telcos, cablecos and other enterprise partners. Actively looking for add-on's.



- Interior Specialists sells flooring, countertops, window coverings, cabinets and other products to homeowners and contracts with installers to install these products. The company primarily sells through design centers, where homebuyers select certain custom design elements for their new homes.



- Newgistics is the leading provider of technology-enabled parcel logistics to the e-commerce and direct-to-consumer retail industry. The Company utilizes proprietary technology and a combination of its own facility network, third-party carriers and the USPS to manage parcel delivery and returns for retailers and consumers. Actively looking for add-on's.



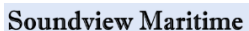
- Northwest Hardwoods is the world's leading manufacturer and distributor of North American hardwood lumber. The Company converts hardwood logs into rough cut and kiln dried lumber serving the repair and remodel, residential construction, export, and industrial markets. The Company's lumber is used in the manufacturing of kitchen cabinets, furniture, molding, millwork, recreational vehicle interiors, railroad ties, and pallets. Actively looking for add-on's.



- PlayPower is a leading global designer and manufacturer of commercial playgrounds as well as indoor and outdoor recreational equipment. PlayPower sells outdoor commercial playground equipment and related site furnishings, playground shade and vehicle protection structures, indoor play systems, and floating modular dock systems. Actively looking for add-on's.



- PSC is a leading U.S. provider of industrial cleaning and maintenance services to refinery, petrochemical, utility, oil and gas and other customers. Actively look for add-on's.



- Soundview Maritime is an owner and operator of mid-sized container ships engaged in international trade for leading ocean and intermodal transportation companies. The Company is seeking to acquire additional vessels in the 1,000 to 4,000 TEU range to complement its existing fleet.



- SunSource is the leading solutions-based industrial distributor providing highly customized, technical products and services to the North American fluid power and fluid process markets. The Company serves as an integral partner to approximately 20,000 customers and over 400 suppliers by offering 200,000 SKUs along with sophisticated design, customization and technical service capabilities. Actively looking for add-on's.



- UniTek Global Services is a full-service provider of outsourced infrastructure services for the telecommunication, satellite television and broadband cable industries in the United States and Canada. UniTek's customers utilize its services to build and maintain their infrastructure and networks to provide both residential and commercial services. Actively looking for add-ons.



- World and Main, formerly Hardware Holdings, is a leading provider of a broad selection of hardware products. The Company is a critical link in the supply chain for both large and small North America retailers and wholesalers which do not have the infrastructure, scale or expertise to manage a large variety of SKUs on a just-in-time basis. Actively looking for add-on's.